

DROPSUITE OFFICE 365

EMAIL BACKUP & ARCHIVING



PROTECT YOUR CUSTOMERS AND GROW YOUR RECURRING REVENUE

DropSuite is a market-leading cloud backup platform that helps businesses securely backup, manage, recover and protect their business information. DropSuite Email Backup and Archiving for Office 365 has been built for small and mid-sized businesses (SMBs) to simplify their email backup, recovery and compliance experience. It works with GSuite, Microsoft Exchange and other IMAP email servers also.

THE PERFECT COMPLEMENT TO OFFICE 365

Microsoft Office 365 is the most widely used business Cloud service with over 100 million monthly active commercial users. With the rapid adoption of Office 365 by businesses, backup and archiving of emails in the Cloud is expected to grow, especially in highly regulated industries. DropSuite Email Backup and Archiving works seamlessly with Office 365 by leveraging the Office 365 APIs. Our reseller partners can now on-board their customers and start the backups / archives in less than 1 minute. The solution covers Office 365 emails, contacts, calendars and tasks.

DROPSUITE IS PERFECT FOR SMBS ON OFFICE 365 WHO NEED

- Business continuity in case of data breach / loss
- Storage and cost management
- Legal discovery and investigations
- Retaining organizational memory
- Compliance to regulatory requirements

WHY PARTNER WITH DROPSUITE

- Opportunity to Double your revenue when selling email with backup/archiving
- Proven simple, easy to use solution / tools for MSPs and VARs
- Trusted, scalable backup products
- Quick Partner onboarding with Zero time to market
- Zero infrastructure to maintain (we're 100% cloud)
- Intuitive MSP dashboards and products
- Sales & marketing empowerment tools

SOLUTION

DROPSUITE EMAIL BACKUP

Simple easy to use backup solution with per mailbox (user) pricing and unlimited storage, search and retention. Features also include user access control management, file/attachment manager and advanced reporting via insights.

DROPSUITE EMAIL ARCHIVER

The perfect archiving solution for SMBs who need to comply with regulatory requirements. Emails are archived using Envelope Journaling and this ensures all emails are archived without fail. Features include advanced eDiscovery, legal hold, customizable retention periods, audit trail, in addition to granular user access control, file/attachment manager and advanced reporting via insights.

Business organizations need to be able to retrieve relevant any email message in the event of legal discovery, audits, and business or personnel investigations. Our archiving solution assures that evidentiary-quality records are systematically stored in a central repository with security in place to guard against any form of tampering.

FEATURES AT A GLANCE

INTUITIVE USER EXPERIENCE

- Automated incremental backup
- One-click download, restore and migrate
- No hardware/software required
- Access backup from any device/location
- Per-user pricing with unlimited storage

POWERFUL SEARCH

- Lightning fast search supporting regular expressions
- Advanced search tools
- Reusable saved search with email alerts
- No search limitations or timeouts

COMPLIANCE MADE SIMPLE

- Archived and tamper-proof email
- eDiscovery with advanced search tools
- Legal hold
- Customizable retention periods
- Audit trail

FLEXIBLE MANAGEMENT

- Admin panel
- Gradual access and control
- Role based access including end-user
- Platform independent

HIGH AVAILABILITY AND SECURITY

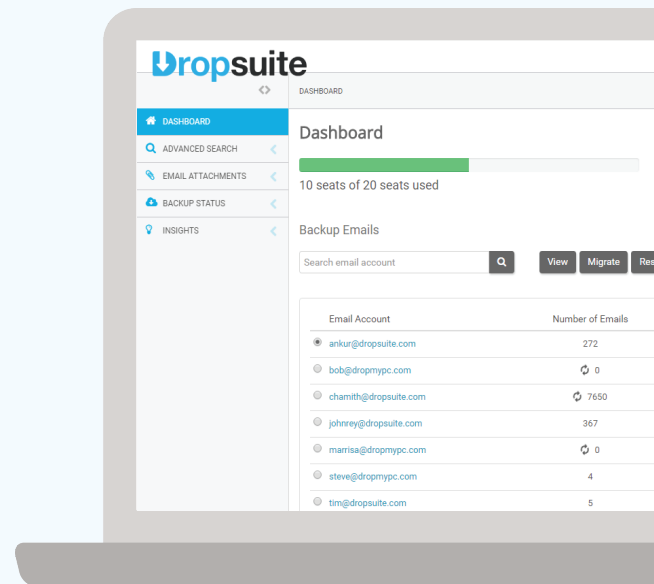
- Data availability and service update >= 99.99%
- 256-bit encryption at rest and in transit
- Data centers are FISMA, ISO 27001, SSAE-16 compliant

EASE OF INTEGRATION

- Ingram Micro Cloud
- ConnectWise
- Dropsuite Native Automated Reseller Provisioning Platform
- Custom APIs
- OSA Integration with APS package
- Pre/Post sales and engineering support

ARE YOU QUALIFIED TO BE A DROPSUITE SERVICE PROVIDER?

- Your clients are primarily SMBs
- You resell and manage Office 365 for your clients
- You're a trusted IT and business advisor for client risk mitigation
- Your clients may be experiencing issues with data loss (theft, malicious attacks, accidental deletion, etc)
- You have clients in regulated industries that need compliant data archiving solutions
- Low cost, easy to use cloud backup and recovery solutions are valued by your organization



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Dropsuite

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